

TEAM DEFENCE AUSTRALIA ×
AMERICAN AUSTRALIAN ASSOCIATION

Australia–US Defence Industry Dialogue: *Partners in Deterrence*

Australian Embassy, Washington D.C.

Wednesday 14 – Thursday 15 October 2026


Embassy of Australia
Washington

 American
Australian
Association

Australia's Flagship Defence Industry Program

The Australia-US Defence Industry Dialogue will be held in Washington, D.C. during AUSA 2026, as the next iteration of the long-running defence industry partnership between Team Defence Australia and the American Australian Association.

For 2026, the event broadens beyond AUKUS to showcase the full depth of the Australia–United States defence industrial relationship: land systems, Army capability, AI, hypersonics, capital, rapid commercialisation, and Australian companies entering the U.S. market.

JOINTLY PRESENTED BY



Team Defence Australia



American Australian Association

2026 FOCUS AREAS

- Land Systems & Army Capability
- AI & Hypersonics
- Capital & Commercialisation
- U.S. Market Entry

A Platform for Engagement and Growth

The Dialogue will support Australian companies attending AUSA by creating a high-level platform for engagement with U.S. Government, Defence industry, investors, prime contractors and strategic partners.



Showcase Capability

Showcase Australian defence industry capability on a major U.S. stage



Support TDA Companies

Support Team Defence Australia companies in Washington during AUSA



Strengthen Cooperation

Strengthen Australia–United States defence industrial cooperation



Market & Investment

Create practical market-entry and investment opportunities



Connect SMEs

Connect Australian SMEs with U.S. primes, funders and decision-makers



Focused Forum

Provide a focused forum on capability, capital and commercialisation

WEDNESDAY 14 OCTOBER - EVENING

Reception at the Australian Embassy

5:00–7:00 PM

A major networking reception for approximately 250 guests — the principal networking event for the Australian defence industry delegation during AUSA week.

- Team Defence Australia delegates
- Senior Australian & U.S. defence officials
- Prime contractors
- Aus & U.S. defence technology companies
- Australian Embassy representatives
- U.S. Government representatives
- Investors, VC & private equity
- Selected VVIPs & senior industry leaders

FORMAT

- 5:00 PM Drinks, appetizers and networking
- 6:00 PM Formalities – remarks by reception sponsor and Ambassador
- 6:15 PM Networking drinks continues



THURSDAY 15 OCTOBER

Australia–US Defence Industry Dialogue - Program

Australian Embassy, Washington, D.C.

- 8:30 AM** ● Registration, coffee and networking
- 9:00 AM** ● Opening Address — H.E. Greg Moriarty AO, Australian Ambassador to the United States
10 minutes
- 9:10 AM** ● Opening Keynote — Senior U.S. or Australian defence leader
15 minutes
- 9:25 AM** ● Panel Program — five panels
~30 minutes each; see following slides
- 12:50 PM** ● Closing Remarks
- 1:00 PM** ● Networking Lunch

Panels One-Four

PANEL ONE

01

Land Power, Alliance Capability and the Future Fight

How Australia and the United States are aligning defence industry, Army modernisation and industrial capability to meet the strategic demands of the Indo-Pacific.

PANEL TWO

02

AUKUS: What Comes Next?

A focused update on AUKUS implementation, industry opportunities and what Australian companies need to know as the partnership moves from strategy to delivery.

PANEL THREE

03

Capital for Capability

How defence companies access the capital they need to scale - from venture capital and private equity to government-backed instruments and strategic corporate investment.

PANEL FOUR

04

Speed to Battlefield

How new defence companies are moving faster from prototype to procurement, and what Australia can learn from the changing U.S. defence innovation ecosystem.

THURSDAY 15 OCTOBER - PANEL PROGRAM

Panel Five: Australian Companies Winning in America

Practical case studies of Australian defence companies entering the U.S. market, finding customers, raising capital and building the partnerships needed to succeed.

FORMAT

Two case studies, each including:

- DB Company founder or CEO
- DB U.S. market entry partner
- DB Customer, prime or investor



Sponsorship Opportunities

SPONSORSHIP FEE

 Presenting Sponsor**\$40,000**

- ✓ Top Recognition as Presenting Sponsor across all event materials
- ✓ Opportunity for Senior Executive to deliver remarks at the Dialogue on October 15
- ✓ Opportunity to nominate a panelist or panel moderator
- ✓ Logo prominently featured on the Stage Backdrop
- ✓ Two (2) Seats for Senior Executives at the VIP Dinner with Ambassador Moriarty on October 14
** limited number of seats available*
- ✓ VIP Table (5 Seats) at the Dialogue
- ✓ Ten (10) Invitations to the Embassy Reception
- ✓ Curated Introductions
- ✓ Access to US and Australian Industry Leaders

Sponsorship Opportunities

SPONSORSHIP FEE



Welcome Reception Sponsor

\$20,000

- ✓ Recognition as Welcome Reception Sponsor on reception invitation, Embassy screens and website
- ✓ Opportunity to deliver welcome remarks at the reception on October 14
- ✓ One (1) Seat for a Senior Executive at the VIP Dinner with Ambassador Moriarty on October 14 **limited number of seats available*
- ✓ VIP Table (5 Seats) at the Dialogue
- ✓ Ten (10) Invitations to the Embassy Reception
- ✓ Access to event photography for use in social media and marketing

Sponsorship Opportunities

SPONSORSHIP FEE

 Panel Sponsor

\$20,000

-  Opportunity to present a panel/session at the Dialogue on October 15
-  Opportunity to consult on panel topic and nominate speakers for the session
-  One (1) Seat for a Senior Executive at the VIP Dinner with Ambassador Moriarty on October 14 **limited number of seats available*
-  VIP Table (5 Seats) at the Dialogue
-  Eight (8) Invitations to the Embassy Reception
-  Access to event photography for use in social media and marketing

Sponsorship Opportunities

SPONSORSHIP FEE

 Panelist Opportunity

\$12,500

-  Opportunity to nominate a panelist for one of the sessions at the Dialogue
-  VIP Table (5 Seats) at the Dialogue
-  One (1) Seat for a Senior Executive at the VIP Dinner with Ambassador Moriarty on October 14 **limited number of seats available*
-  Eight (8) Invitations to the Embassy Reception
-  Access to event photography for use in social media and marketing

Sponsorship Opportunities

SPONSORSHIP FEE



Supporting Sponsor

\$7,500

- ✓ Recognition as Supporting Sponsor
- ✓ VIP Table (5 Seats) at the Dialogue
- ✓ One (1) Seat for a Senior Executive at the VIP Dinner with Ambassador Moriarty on October 14 **limited number of seats available*
- ✓ Eight (8) Invitations to the Embassy Reception
- ✓ Access to event photography for use in social media and marketing